

**RESPONSIVE INDUSTRIES LIMITED**

Regd. Office : Village Betagaon, Mahagaon Road, Boisar - East, Taluka - Palghar, Dist. Thane - 401 501.

**Statement of Standalone / Consolidated Unaudited Results for the Period ended 31st December, 2012**

(Rs. In Lakhs)

Particulars	Standalone						Consolidated					
	Quarter Ended			Period Ended		Year Ended	Quarter Ended			Period Ended		Year Ended
	31.12.2012 Unaudited	30.09.2012 Unaudited	31.12.2011 Unaudited	31.12.2012 Unaudited	30.12.2011 Unaudited	31.03.2012 Audited	31.12.2012 Unaudited	30.09.2012 Unaudited	31.12.2011 Unaudited	31.12.2012 Unaudited	31.12.2011 Unaudited	31.03.2012 Audited
<b>1. Income from Operations</b>												
a. Net Sales / Income from Operations (Net of Excise Duty)	38,486.48	37,911.82	27,152.63	110,536.58	70,765.93	107,059.80	54,558.63	56,337.03	42,828.85	164,780.86	114,849.91	168,224.57
b. Other Operating Income	70.67	34.53	10.87	208.47	33.43	15.72	73.39	148.99	-	374.37	186.32	184.66
<b>Total Income from Operations (Net)</b>	<b>38,557.15</b>	<b>37,946.35</b>	<b>27,163.50</b>	<b>110,745.05</b>	<b>70,799.36</b>	<b>107,075.52</b>	<b>54,632.02</b>	<b>56,486.02</b>	<b>42,828.85</b>	<b>165,155.23</b>	<b>115,036.23</b>	<b>168,409.23</b>
<b>2. Expenses</b>												
a. Consumption of Raw Materials and Packing Materials	31,037.68	31,025.17	22,086.04	88,937.86	55,483.55	88,479.85	43,852.25	46,449.36	34,800.08	133,569.96	90,302.98	137,017.13
b. Purchase of Traded Goods	-	-	-	-	-	-	-	-	-	-	-	-
c. Change in Inventories of Finished Goods, Work-in-Progress and Stock in trade	633.08	54.36	(373.42)	703.91	(1,039.18)	(1,107.15)	698.17	131.71	(716.38)	838.84	(1,140.90)	(922.35)
d. Employee benefits expenses	188.61	226.04	189.15	634.54	591.37	905.16	238.96	283.56	257.39	797.89	769.12	1,140.85
e. Depreciation & amortizations expenses	2,257.76	2,256.32	1,302.64	6,745.56	3,862.78	5,422.94	3,048.19	2,904.36	1,942.64	8,823.44	5,766.47	7,934.38
f. Other Expenses	1,806.17	1,499.49	2,800.55	5,804.47	6,572.46	7,217.72	2,355.75	2,442.26	4,390.41	7,514.31	8,547.46	9,843.01
<b>Total Expenses (a to h)</b>	<b>35,923.30</b>	<b>35,061.38</b>	<b>26,004.96</b>	<b>102,826.34</b>	<b>65,470.98</b>	<b>100,918.52</b>	<b>50,193.32</b>	<b>52,211.25</b>	<b>40,674.14</b>	<b>151,544.44</b>	<b>104,245.13</b>	<b>155,013.02</b>
<b>3. Profit / (Loss) from operation before other income , finance costs and exceptional items (1-2)</b>	<b>2,633.85</b>	<b>2,884.97</b>	<b>1,158.54</b>	<b>7,918.71</b>	<b>5,328.38</b>	<b>6,157.00</b>	<b>4,438.70</b>	<b>4,274.77</b>	<b>2,154.70</b>	<b>13,610.79</b>	<b>10,791.10</b>	<b>13,396.21</b>
4. Other income	103.83	78.07	80.87	253.01	196.72	526.14	104.04	764.69	339.07	983.09	465.34	785.11
<b>5. Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>2,737.68</b>	<b>2,963.04</b>	<b>1,239.41</b>	<b>8,171.72</b>	<b>5,525.10</b>	<b>6,683.14</b>	<b>4,542.74</b>	<b>5,039.46</b>	<b>2,493.78</b>	<b>14,593.88</b>	<b>11,256.43</b>	<b>14,181.32</b>
6. Finance costs	702.19	652.30	209.56	2,077.26	412.60	614.95	763.97	702.56	376.67	2,320.12	848.21	1,205.70
<b>7. Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>2,035.49</b>	<b>2,310.74</b>	<b>1,029.85</b>	<b>6,094.46</b>	<b>5,112.50</b>	<b>6,068.19</b>	<b>3,778.77</b>	<b>4,336.90</b>	<b>2,117.11</b>	<b>12,273.76</b>	<b>10,408.22</b>	<b>12,975.62</b>
8. Exceptional costs	-	-	-	-	-	-	-	-	-	-	-	-
<b>9. Profit / (Loss) from ordinary activities before tax (7-8)</b>	<b>2,035.49</b>	<b>2,310.74</b>	<b>1,029.85</b>	<b>6,094.46</b>	<b>5,112.50</b>	<b>6,068.19</b>	<b>3,778.77</b>	<b>4,336.90</b>	<b>2,117.11</b>	<b>12,273.76</b>	<b>10,408.22</b>	<b>12,975.62</b>
10. Tax expense	921.38	366.30	615.61	1,499.29	2,153.98	1,173.49	1,487.62	851.84	804.34	3,329.91	3,139.01	1,859.29
<b>11. Net Profit / (Loss) from ordinary activities after tax (9-10)</b>	<b>1,114.11</b>	<b>1,944.44</b>	<b>414.24</b>	<b>4,595.17</b>	<b>2,958.52</b>	<b>4,894.70</b>	<b>2,291.15</b>	<b>3,485.06</b>	<b>1,312.77</b>	<b>8,943.85</b>	<b>7,269.22</b>	<b>11,116.33</b>
12. Extra ordinary items (net of taxes)	-	-	-	-	-	-	-	-	-	-	-	-
<b>13. Net Profit / (Loss) for the period (11-12)</b>	<b>1,114.11</b>	<b>1,944.44</b>	<b>414.24</b>	<b>4,595.17</b>	<b>2,958.52</b>	<b>4,894.70</b>	<b>2,291.15</b>	<b>3,485.06</b>	<b>1,312.77</b>	<b>8,943.85</b>	<b>7,269.22</b>	<b>11,116.33</b>
14. Share of profit / (loss) of associates	-	-	-	-	-	-	-	-	-	-	-	-
15. Minority Interest	-	-	-	-	-	-	168.55	227.93	125.25	623.84	600.67	718.50
<b>16. Net Profit / (Loss) after taxes, minority interest and share of profit/(loss)of associates (13+14-15)</b>	<b>1,114.11</b>	<b>1,944.44</b>	<b>414.24</b>	<b>4,595.17</b>	<b>2,958.52</b>	<b>4,894.70</b>	<b>2,122.60</b>	<b>3,257.13</b>	<b>1,187.52</b>	<b>8,320.01</b>	<b>6,668.55</b>	<b>10,397.83</b>
17. Paid-up Equity share capital (Face value of Re. 1/- each)	2,669.13	2,669.13	2,616.45	2,669.13	2,616.45	2,669.13	2,624.95	2,624.95	2,572.28	2,624.95	2,572.28	2,624.95
18. Reserves excluding Revaluation Reserves	-	-	-	-	-	35,743.95	-	-	-	-	-	52,317.92
19. (i) Earnings per share (before extraordinary items) of Re. 1/- each (not annualised)												
(a) Basic	0.42	0.73	0.16	1.72	1.13	1.87	0.86	1.30	0.51	3.35	2.83	4.24
(b) Diluted	0.42	0.73	0.16	1.72	1.11	1.87	0.86	1.30	0.50	3.35	2.77	4.24
19. (ii) Earnings per share (after extraordinary items) of Re. 1/- each (not annualised)												
(a) Basic	0.42	0.73	0.16	1.72	1.13	1.87	0.86	1.30	0.51	3.35	2.83	4.24
(b) Diluted	0.42	0.73	0.16	1.72	1.11	1.87	0.86	1.30	0.50	3.35	2.77	4.24



Particulars	Standalone						Consolidated					
	Quarter Ended			Period Ended		Year Ended	Quarter Ended			Period Ended		Year Ended
	31.12.2012 Unaudited	30.09.2012 Unaudited	31.12.2011 Unaudited	31.12.2012 Unaudited	31.12.2011 Unaudited	31.03.2012 Audited	31.12.2012 Unaudited	30.09.2012 Unaudited	31.12.2011 Unaudited	31.12.2012 Unaudited	31.12.2011 Unaudited	31.03.2012 Audited
<b>A. PARTICULARS OF SHAREHOLDING</b>												
1. Public Shareholding												
- Number of shares	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690	105,644,690
- Percentage of shareholding	39.58%	39.58%	40.38%	39.58%	40.38%	39.58%	40.25%	40.25%	41.07%	40.25%	41.07%	40.25%
2. Promoters and Promoter Group Shareholding												
(a) Pledged / Encumbered												
- Number of shares	Nil		Nil	Nil	Nil	Nil	Nil		Nil	Nil	Nil	Nil
- Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	Nil		Nil	Nil	Nil	Nil	Nil		Nil	Nil	Nil	Nil
- Percentage of shareholding (as a % of the total share capital of the Company)	Nil		Nil	Nil	Nil	Nil	Nil		Nil	Nil	Nil	Nil
(b) Non - Encumbered												
- Number of shares	161,268,010	161,268,010	156,000,310	161,268,010	156,000,310	161,268,010	156,849,680	156,849,680	151,581,980	156,849,680	151,581,980	156,849,680
- Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
- Percentage of shareholding (as a % of the total share capital of the Company)	60.42%	60.42%	59.62%	60.42%	59.62%	60.42%	59.75%	59.75%	58.93%	59.75%	58.93%	59.75%

Particulars	Quarter ended 31.12.2012
<b>B. INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed of during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil





**RESPONSIVE INDUSTRIES LIMITED**

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**Reporting of Consolidated Segment-wise Revenue, Results and Capital Employed for the period ended December 31, 2012**

(Rs. in Lakhs)

Particulars	Quarter ended			Period ended		Year ended
	31.12.2012 Unaudited	30.09.2012 Unaudited	31.12.2011 Unaudited	31.12.2012 Unaudited	31.12.2011 Unaudited	31.03.2012 Audited
<b>1. Segmental Revenue</b>						
a. PVC Flooring and other PVC Products	38,486.48	37,911.82	27,152.63	110,536.58	70,765.93	107,059.80
b. Ropes	16,072.15	18,557.28	18,617.14	55,438.34	50,533.01	67,917.87
<b>Total Segment Revenue (Net of Excise Duty)</b>	<b>54,558.63</b>	<b>56,469.10</b>	<b>45,769.77</b>	<b>165,974.92</b>	<b>121,298.94</b>	<b>174,977.67</b>
Less: Inter-Segment Revenue	0.00	132.07	2,940.93	1,194.06	6,449.03	6,753.10
<b>Net Sales</b>	<b>54,558.63</b>	<b>56,337.03</b>	<b>42,828.84</b>	<b>164,780.86</b>	<b>114,849.91</b>	<b>168,224.57</b>
<b>2. Segment Results</b>						
a. PVC Flooring and other PVC Products	2,035.46	2,310.75	1,029.84	6,094.45	5,112.50	6,068.20
b. Ropes	1,743.30	2,026.14	1,087.27	6,179.30	5,295.73	6,944.64
<b>Total Segment Results</b>	<b>3,778.76</b>	<b>4,336.89</b>	<b>2,117.11</b>	<b>12,273.75</b>	<b>10,408.23</b>	<b>13,012.84</b>
Less: Inter-Segment Revenue	-	-	-	-	-	37.22
<b>Total Profit before Tax</b>	<b>3,778.76</b>	<b>4,336.89</b>	<b>2,117.11</b>	<b>12,273.75</b>	<b>10,408.23</b>	<b>12,975.62</b>
<b>3. Capital Employed (Segment Assets Less Segment Liabilities)</b>						
a. PVC Flooring and other PVC Products	43,172.90	42,058.83	36,787.15	43,172.90	36,787.15	38,413.07
b. Ropes	24,464.62	23,287.54	18,212.06	24,464.62	18,212.06	20,115.93
c. Unallocable	(4,209.97)	(4,041.42)	(3,454.52)	(4,209.97)	(3,454.52)	(3,586.13)
<b>Total Capital Employed</b>	<b>63,427.55</b>	<b>61,304.95</b>	<b>51,544.69</b>	<b>63,427.55</b>	<b>51,544.69</b>	<b>54,942.87</b>



## **RESPONSIVE INDUSTRIES LIMITED**

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### **Notes to Results:-**

1. The group is primarily engaged in the business of manufacturing and sale of PVC products and Ropes. The group has identified primary business segments namely PVC products and Ropes, which in the context of Accounting Standard 17 on "Segment Reporting" constitute reportable segments.
2. The auditors of the Company have carried out a Limited Review of the Standalone and Consolidated financial results for the quarter and period ended 31<sup>st</sup> December, 2012 in compliance with Clause 41 of the Listing Agreement. Consolidated Financial Results for the quarter and period ended 31<sup>st</sup> December, 2011 were not subject to Limited Review by the auditors of the Company. The Standalone and Consolidated Financial Results for the quarter and period ended December 31, 2012 have been reviewed by the Audit committee and approved by the Board of Directors at its meeting held on 18<sup>th</sup> January, 2013.
3. Comparative financial information has been regrouped and reclassified, wherever necessary, to correspond to the figures of the current quarter.



**By Order of Board**

For RESPONSIVE INDUSTRIES LIMITED

*R. K. Pandey*

Director

Dated:- 18<sup>th</sup> January, 2013

Place :- Mumbai